



Shikshan Prasarak Mandal, Anadur's
Jawahar Arts, Science & Commerce College,
Anadur, Tq. Tuljaur, Dist: Osmanabad -413603

Department of Commerce

Report of the Field Work Dt. 17/01/2022

Introduction:

Department of commerce arranged Field Work with other departments i.e. Dept. of Botany & Dept. of Zoology to visit Life Insurance Corporation of India, Near Municipal Corporation, Daffern Chowk Solapur. Students want to do part time job like earn and learn. So the department of commerce arranged one day study tour to LIC office, Solapur.

Objective of the Field Work:

After a lockdown students wants to do job of LIC Agent which is a part time as well as full time job. The main object is to make students confident full ready for doing job as LIC Agent.

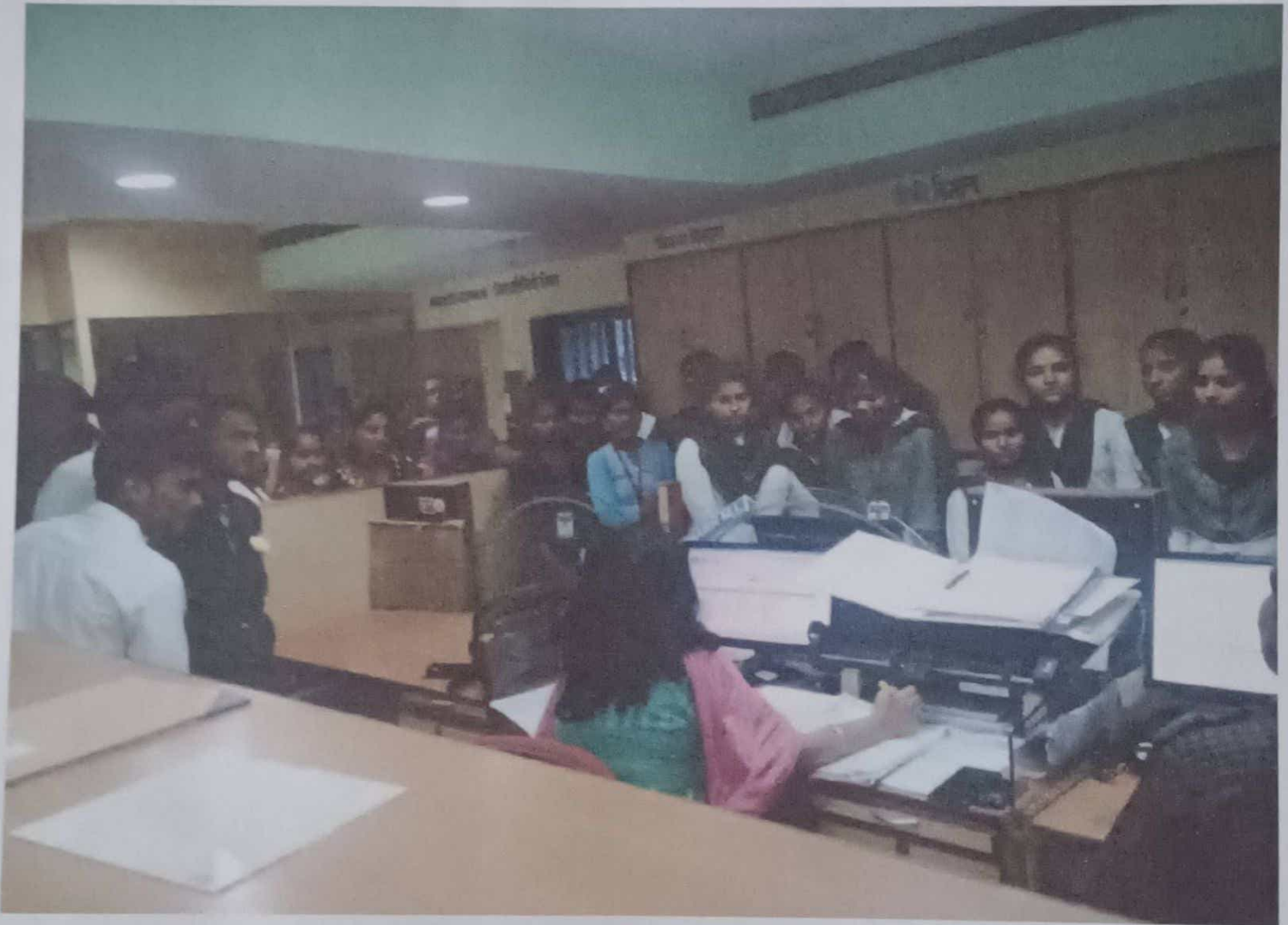
Visit to LIC:

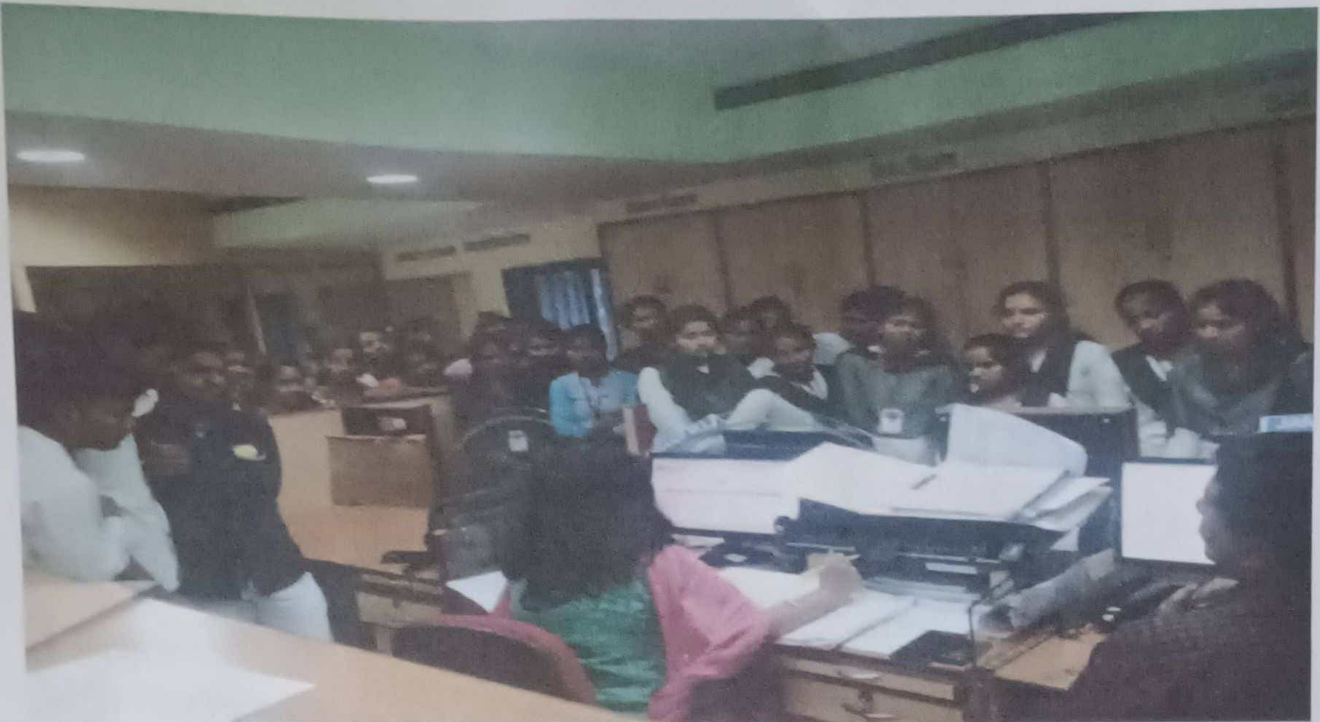
The students with faculty members Dr. S.G. Birajdar, Dr. D.D. Kadam and Dr. H.B. Jogdankar visited to LIC office, Solapur. The Manager of LIC office Shri Tushar Ghatge welcomed us and giving tea and biscuits' to the all participants. He also showed all the departments of LIC office like Development officers department, Agents department, new business department, Claim department, training department etc. He also guided to the students that how to become LIC agent. First he told the qualification for becoming agent. For the agents working in villages has to passed 10th class and for Urban areas must acquire 12th pass standard certificate. Every agent has to get training of how to sell the LIC policies, Filling Proposal form, calculating age of the party, Calculating premium of

the policy etc. He guided further that agent can work as part time / full time. Students were get commission of policy selling. The commission is based on premium of the policy and number of policies sold by the agent. It's a very golden opportunity for the students of commerce faculty but also it is beneficial for other faculty students.

Introduction about LIC's Agents department

by M.H.Shaikh, Assistant Manager





Guidance by Shri Tushar Ghatge, Manager of LIC, given valuable guidance on the working of Life Insurance Corporation of India, about new business, Agents, Development officers, Claim department, Loan on Policy department, Cash Counter et.



LIC staff also guided to the participant students about the LIC and the agents role in LIC business. AT the end of the visit Dr. S.G. Birajdar said Thanks to the Staff and Manager Shri Tushar Ghatge.

Birajdar
Head

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[Signature]
Principal

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